

EXPORT AREA MANAGER (REF. 007)

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Público objetivo

Área de ocupación

Ubicación

TROX España is searching for a candidate with minimal of 3 or 4 years of professional experience in HVAC sector in Morocco. Ideally, this person should be currently working in an important company or in a consultancy specialized in air conditioning and ventilation. The suitable candidate will be in response of Morocco, Algiers and Tunisia

Job Description

The position requires frequently visits to engineers and consultants in order to prescribe company products, so that projects following and goals achievements with final customers. Quotations and orders processing will be part of his/her daily tasks.

The Successful Applicant

- > University degree in Mechanical Engineer or any other related Engineering
- > Experienced in HVAC sector: Air diffusion and air distribution (grilles, nozzles, diffusers, etc.), Air handling units (CTAs), Air conditioning and ventilation installations and systems, and Fire protection installations (fire dampers, smoke extraction, etc.)
- > Native speaker in French and Arabic is required, and fluent in written and spoken English. Spanish (desirable)
- > Driver license (Mandatory). Own car desirable advanced knowledge in Office package
- > Valuable experience in CRM systems
- > Position will be held on Rabat or Casablanca

Personal Attitudes

- > A high-motivated, ambitious and great initiative person is required
- > It is highly recommended sales experience and in prescription: helping consultants and engineering companies to carry out studies and projects with company products
- > Strategic and highly organized approach to work and strong communication skills

What's an offer: Fix salary (according to candidate profile) + variable.

Apply for this job: Please fill [the formulary](#). Do not forget to include the reference you have on the top of present job vacancy.

TROX España



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Servicios on-line:

[TROX Academy](#)

[Contactos](#)

[Formulario de contacto](#)

[Mapa de situación](#)

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Líneas telefónicas de atención:

Delegaciones comerciales
[Contacto](#)

Customer Service
+34 976 50 02 50
[Contacto](#)

Horario de atención al cliente
Lunes a Jueves de 9 a 14 h y de
15h30 a 17h30, Viernes de 9 a 14
h